

Why Steam Heat?

Overheating

- Wasted money
- Harmful emissions

Resident Discomfort

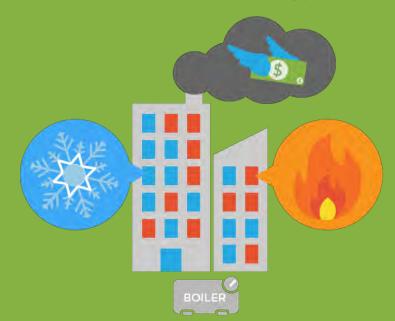
- Complaints
- Open Windows

Maintenance Inefficiency

- Lack of data
- Time consuming
- Costly

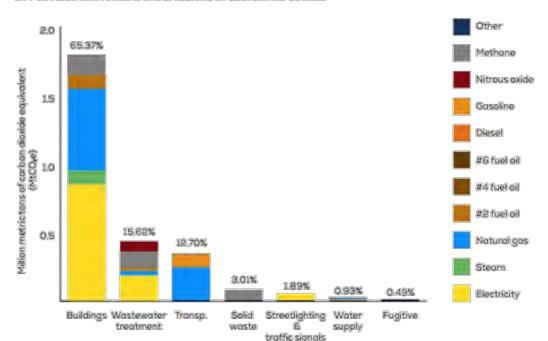
\$7+ billion/year is wasted due to overheating in steam heated buildings.

-The Department of Energy



Why Steam Heat?

CITY GOVERNMENT ANNUAL GHG EMISSIONS BY SECTOR AND SOURCE





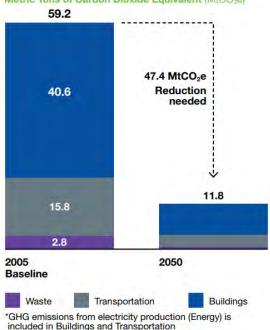


"Upgrades to buildings' steam heating distribution systems represent one of the single largest potential reductions in GHG emissions of all costeffective efficiency measures"

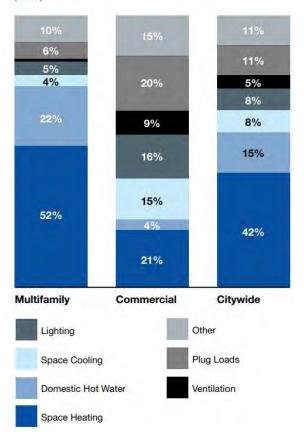
- NYC's Roadmap to 80x50

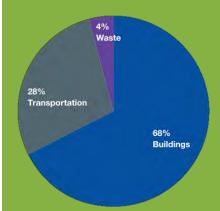
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80 x 50 Target GHG Emissions Reductions, in Million Metric Tons of Carbon Dioxide Equivalent (MtCO₂e)

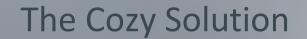


GHG Emissions from Large Buildings by End Use (2014)

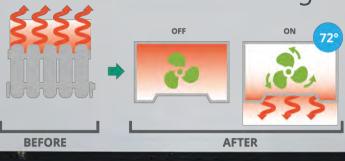




NYC GHG Emissions by Sector (2014)



The Cozy System – a smart, insulating enclosure installed over existing radiators.



The Cozy controls the transfer of heat from the radiator to the room via a thermostatically-controlled fan

The Cozy System

Fuel Savings up to 40%

- Reduced OpEx
- Increases NOI & Asset Value
- Utility Incentives Eligible

Resident Comfort

- Far Fewer Heating Complaints
- Room by Room Control

Maintenance Efficiency

- Pinpoint Issues
- Proactive Alerts
- Reduced Overhead

Columbia University uses 33% less oil with the Radiator Labs Cozy.



Watt Hall at Columbia University

Quick Facts:

Units: 120 Units with Cozy: 116 Square Ft: 50,930 Project Cost/sqft: \$1.14 Annual Savings: \$32,000 Payback: 22 months

Ask the Experts... NYSERDA says: "Three separate analyses demonstrate that the Dodictor Labo

analyses demonstrate that the Radiator Labs units effectively balances heating throughout the building, improves comfort, and saves energy."

Will the overheating

stop? Yes!
"Comparison of the room
temperature dataset before
and after the Radiator
Labs installation shows
that temperatures are
reduced in overheated
spaces and stabilized
between 70 to 76
degrees Fahrenheit."

Big Savings for Steam Buildings

Columbia University began testing the Radiator Labs Cozy in January 2014 at Watt Hall, which houses 164 students. By May of that year, the estimated savings for Columbia were \$32,000°.

By stabilizing the building's heat, the Cozy...

- Reduced boiler run-time by 41%.
- Reduced average room temperature 3.6° degrees.
- Produced #4 fuel oil savings of 8,212 gallons/year, or 50 gallons/occupant.

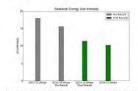


Figure D. Bassy: De Extendry (EU) of the six foliar and after Radoux Late result. The bank starred in a few performs at 18.35 HTV/SF/HDO 489 increased performance to copies only. (I) HTV/SF/HDO increase.

Per NYSERDA Energy Performance Validation Report

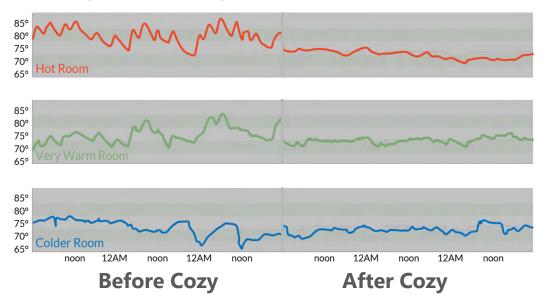
^{*}While Columbia switched to Gas (from Heating Oil #2) in September 2015, savings still tallied above \$15,000/year

TENANT COMFORT

The Cozy brings room temperature to desired setpoints, and keeps them there.

No more open windows, no more wild temperature swings.

Temperature Implications of Radiator Labs



- Reduced temperature volatility
 - Smart boiler control
 - Cozy releases heat on-demand
- Room by Room Control



BUILDING DATA

The Data we're gathering can be used to identify problems in real-time, including:

- Heat distribution problems
- Envelope problems
- Alerts (too hot, too cold)
- Emergencies (boiler fire-failure, zone-valve malfunctions, etc)

Constant monitoring and alerts

