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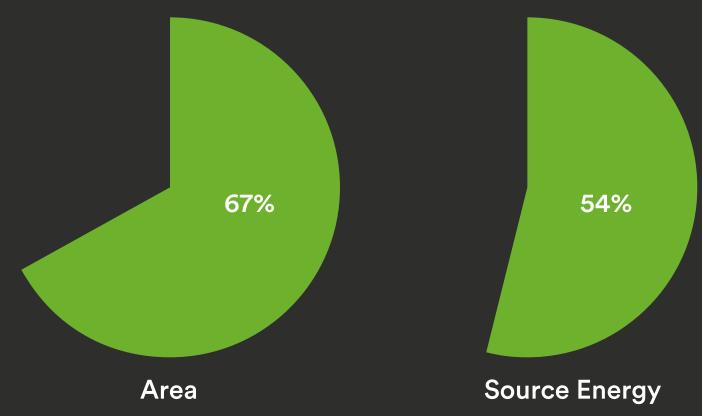
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New York City's multifamily buildings are a diverse collection of properties that will play a pivotal role in meeting our climate change and affordability challenges.

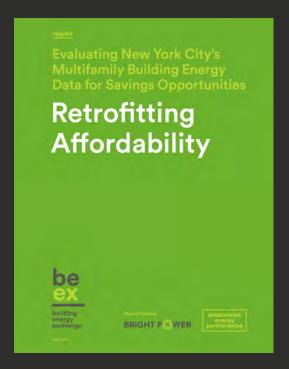
Residential buildings are the majority of 'large' properties in NYC



Source: Mayor's Office of Sustainability, NYC's Energy and Water Use 2013 Report (August 2016))

retrofitting affordability

Summer 2015



Benchmarking (LL84) & Energy Audit (LL87)

 1.5 B SF of large multifamily buildings must submit energy data

Savings Opportunity

- 10% energy savings
- 11% reduction in GHG emissions
- \$350 million savings, annually

ECM Opportunities

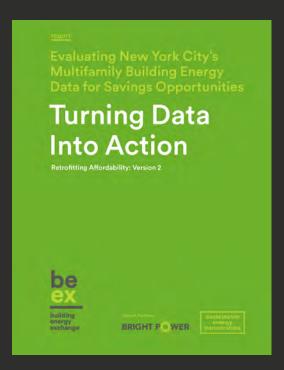
- 50% of ECM savings in 2 categories:
 - Domestic Hot Water
 - Heating & Distribution

Building Segments

 More than 50% of citywide savings come from post-war buildings

data into action

Fall 2017



Savings Opportunity

- 11% energy savings
- 11% reduction in GHG emissions
- \$470 million savings, annually

Payback

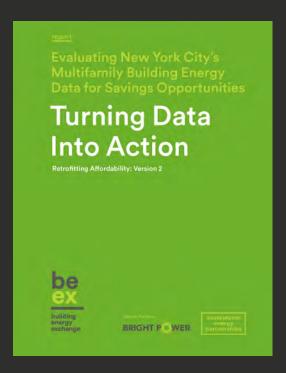
Over 50% of ECMs pay back < 5 yrs

ECM Opportunities

50% of ECM savings in 2 categories:
Domestic Hot Water
Heating & Distribution

data into action

Fall 2017



Going further...

ECM Packages

 Packages of ECMs based on "touchpoints" in a building's lifecycle

Equipment Replacement

 ECMs to implement when a major piece of equipment fails or needs replacing

Tenant Turnover

ECMs to implement at time of unit vacancy